

Return of Organization Exempt From Income Tax

2005

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2005 calendar year, or tax year beginning **July 01**, 2005, and ending **June 30**, 20 **06**

- B** Check if applicable:
- Address change
 - Name change
 - Initial return
 - Final return
 - Amended return
 - Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
New York State OM Association, Inc

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
18 Grand Erie Way

City or town, state or country, and ZIP + 4
Fairport, NY 14450

D Employer identification number
16 1321466

E Telephone number
(585) 377-8464

F Accounting method: Cash Accrual
 Other (specify) ▶

G Website: ▶ **www.NYSOMA.org**

J Organization type (check only one) ▶ 501(c) (**3**) ◀ (insert no.) 4947(a)(1) or 527

K Check here ▶ If the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. **Some states require a complete return.**

H and I are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? Yes No

H(b) If "Yes," enter number of affiliates ▶ - - - - -

H(c) Are all affiliates included? Yes No
(If "No," attach a list. See instructions.)

H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No

I Group Exemption Number ▶

M Check ▶ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **125,451.82**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Revenue	1 Contributions, gifts, grants, and similar amounts received:				
	a Direct public support	1a	2,330.00		
	b Indirect public support	1b	0		
	c Government contributions (grants)	1c	0		
	d Total (add lines 1a through 1c) (cash \$ 2,330.00 noncash \$ 0)	1d			2,330.00
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2			0
	3 Membership dues and assessments	3			67,024.00
	4 Interest on savings and temporary cash investments	4			1,064.28
	5 Dividends and interest from securities	5			0
	6a Gross rents	6a	0		
	b Less: rental expenses	6b	0		
	c Net rental income or (loss) (subtract line 6b from line 6a)	6c			0
7 Other investment income (describe ▶ none)	7			0	
8a Gross amount from sales of assets other than inventory	(A) Securities	8a	0		
	(B) Other	8b	0		
	b Less: cost or other basis and sales expenses.	8c	0		
	c Gain or (loss) (attach schedule)	8d			0
9 Special events and activities (attach schedule). If any amount is from gaming, check here ▶ <input type="checkbox"/>	a Gross revenue (not including \$ 0 of contributions reported on line 1a)	9a	0		
	b Less: direct expenses other than fundraising expenses	9b	0		
	c Net income or (loss) from special events (subtract line 9b from line 9a)	9c			0
10a Gross sales of inventory, less returns and allowances	10a	52,676.00			
	b Less: cost of goods sold	10b	26,306.16		
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			26,369.84
11 Other revenue (from Part VII, line 103)	11			2,357.54	
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12			99,145.66	
Expenses	13 Program services (from line 44, column (B))	13			62,826.37
	14 Management and general (from line 44, column (C))	14			25,205.32
	15 Fundraising (from line 44, column (D))	15			1,789.77
	16 Payments to affiliates (attach schedule)	16			0
	17 Total expenses (add lines 16 and 44, column (A))	17			89,821.46
Net Assets	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18			9,324.20
	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19			56,763.87
	20 Other changes in net assets or fund balances (attach explanation)	20			0
	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21			66,088.07

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i>		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (attach schedule) (cash \$ <u>1000.00</u> noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22	1,000.00	1,000.00		
23 Specific assistance to individuals (attach schedule)	23				
24 Benefits paid to or for members (attach schedule)	24				
25 Compensation of officers, directors, etc.	25	18,000.00		18,000.00	
26 Other salaries and wages	26	300.00	300.00		
27 Pension plan contributions	27				
28 Other employee benefits	28				
29 Payroll taxes	29				
30 Professional fundraising fees	30				
31 Accounting fees	31				
32 Legal fees	32				
33 Supplies	33	7,061.64	6,644.14	415.36	2.14
34 Telephone	34	4.55		4.55	
35 Postage and shipping	35	1,051.84	944.19	97.18	10.47
36 Occupancy	36				
37 Equipment rental and maintenance	37				
38 Printing and publications	38	263.92	263.92		
39 Travel	39	15,303.19	8,782.82	4,743.21	1,777.16
40 Conferences, conventions, and meetings	40	42,041.54	41,893.54	148.00	
41 Interest	41				
42 Depreciation, depletion, etc. (attach schedule)	42				
43 Other expenses not covered above (itemize):					
a Insurance	43a	1,612.50	154.50	1,458.00	
b Promotional Giveaways, damaged Invento	43b	2,843.26	2,843.26		
c Fees Paid	43c	339.02		339.02	
d	43d				
e	43e				
f	43f				
g	43g				
44 Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44	89,821.46	62,826.37	25,205.32	1,789.77

Joint Costs. Check if you are following SOP 98-2.
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	Program Service Expenses <small>(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)</small>
<p>a Foster childrens divergent creative thinking skills by working cooperatively in teams to solve specific predefined long and short term problems. Approximately 6000 children on about 1000 teams</p> <p>.....</p> <p>.....</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/></p>	20,942.13
<p>b To provide the avenue by which children have the opportunity to become actively involved in such a program.</p> <p>.....</p> <p>.....</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/></p>	20,942.12
<p>c To act as a liason with simular programs throughout the state and elsewhere to participate whenever possible in joint programs with other groups for educational and creative purposes.</p> <p>.....</p> <p>.....</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/></p>	20,942.12
<p>d</p> <p>.....</p> <p>.....</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/></p>	
<p>e Other program services (attach schedule)</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here ▶ <input type="checkbox"/></p>	
<p>f Total of Program Service Expenses (should equal line 44, column (B), Program services). ▶</p>	62,826.37

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash—non-interest-bearing	310.73	45	81.58
	46 Savings and temporary cash investments	45,721.67	46	51,685.95
	47a Accounts receivable			
	b Less: allowance for doubtful accounts	0	47c	0
	48a Pledges receivable			
	b Less: allowance for doubtful accounts	0	48c	0
	49 Grants receivable	0	49	0
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)	0	50	0
	51a Other notes and loans receivable (attach schedule)			
	b Less: allowance for doubtful accounts	0	51c	0
	52 Inventories for sale or use	10,732.00	52	14,320.54
	53 Prepaid expenses and deferred charges	0	53	0
	54 Investments—securities (attach schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV	0	54	0
	55a Investments—land, buildings, and equipment: basis			
	b Less: accumulated depreciation (attach schedule)	0	55c	0
56 Investments—other (attach schedule)	0	56	0	
57a Land, buildings, and equipment: basis				
b Less: accumulated depreciation (attach schedule)	0	57c	0	
58 Other assets (describe ►)	0	58	0	
59 Total assets (must equal line 74). Add lines 45 through 58.	56,763.87	59	66,088.07	
Liabilities	60 Accounts payable and accrued expenses	0	60	0
	61 Grants payable	0	61	0
	62 Deferred revenue	0	62	0
	63 Loans from officers, directors, trustees, and key employees (attach schedule)	0	63	0
	64a Tax-exempt bond liabilities (attach schedule)	0	64a	0
	b Mortgages and other notes payable (attach schedule)	0	64b	0
	65 Other liabilities (describe ►)	0	65	0
66 Total liabilities. Add lines 60 through 65	0	66	0	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	0	67	0
	68 Temporarily restricted	0	68	0
	69 Permanently restricted	0	69	0
	Organizations that do not follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds	32,896.27	70	32,896.27
	71 Paid-in or capital surplus, or land, building, and equipment fund	0	71	0
	72 Retained earnings, endowment, accumulated income, or other funds	23,867.60	72	33,191.80
73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	56,763.87	73	66,088.07	
74 Total liabilities and net assets/fund balances. Add lines 66 and 73.	56,763.87	74	66,088.07	

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a	Total revenue, gains, and other support per audited financial statements		a	N/A
b	Amounts included on line a but not on Part I, line 12:			
1	Net unrealized gains on investments	b1		
2	Donated services and use of facilities	b2		
3	Recoveries of prior year grants	b3		
4	Other (specify):	b4		
	Add lines b1 through b4		b	
c	Subtract line b from line a		c	
d	Amounts included on Part I, line 12, but not on line a :			
1	Investment expenses not included on Part I, line 6b	d1		
2	Other (specify):	d2		
	Add lines d1 and d2		d	
e	Total revenue (Part I, line 12). Add lines c and d		e	

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a	Total expenses and losses per audited financial statements		a	N/A
b	Amounts included on line a but not on Part I, line 17:			
1	Donated services and use of facilities	b1		
2	Prior year adjustments reported on Part I, line 20	b2		
3	Losses reported on Part I, line 20	b3		
4	Other (specify):	b4		
	Add lines b1 through b4		b	
c	Subtract line b from line a		c	
d	Amounts included on Part I, line 17, but not on line a :			
1	Investment expenses not included on Part I, line 6b	d1		
2	Other (specify):	d2		
	Add lines d1 and d2		d	
e	Total expenses (Part I, line 17). Add lines c and d		e	

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
Jackie Otte 1016 Peter Rd., Schenectady, NY 12303	State Director, 30 hrs	5,000.00	0	0
Jane Hogan 18 Tuscarora Ave., Geneseo, NY 14454	Asst State Dir, 25 hrs	4,000.00	0	0
LouAnn Pray 96 Lock St., Port Crane, NY 13833	Registrar, 20 hrs/wk	3,500.00	0	0
Chuck LaBarre 86 Allen St., Johnson City, NY 13790	Judges Coord, 15 hrs	3,000.00	0	0
Jeff Carter 18 Grand Erie Way, Fairport, NY 14450	Treasurer, 20 hrs/wk	1,500.00	0	0
Frank Brosnihan 323 Moonlight Dr., Ballston Spa, NY 12020	Rec Secretary, 5 hrs/wk	1,000.00	0	0
Greg Schweers 2 Valley Park Cr., Spencerport, NY 14559	WebMaster, 15 hrs/wk	0	0	0
James Hoelscher 19 Brentfield Cr., Rochester, NY 14617	Board Chair, 5 hrs/wk	0	0	0

Part V-A Current Officers, Directors, Trustees, and Key Employees (continued)

	Yes	No
75a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings		
b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s) . . .	✓	
c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to this organization through common supervision or common control? Note. Related organizations include section 509(a)(3) supporting organizations. If "Yes," attach a statement that identifies the individuals, explains the relationship between this organization and the other organization(s), and describes the compensation arrangements, including amounts paid to each individual by each related organization.	✓	
d Does the organization have a written conflict of interest policy?	✓	

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	(B) Loans and Advances	(C) Compensation	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
N/A				

Part VI Other Information (See the instructions.)

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		✓
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.		✓
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		✓
b If "Yes," has it filed a tax return on Form 990-T for this year?		
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement		✓
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		✓
b If "Yes," enter the name of the organization ▶ and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
81a Enter direct and indirect political expenditures. (See line 81 instructions.)		
b Did the organization file Form 1120-POL for this year?		✓

Part VI Other Information (continued)

		Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		<input checked="" type="checkbox"/>
	b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		
	82b		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	<input checked="" type="checkbox"/>	
	b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	<input checked="" type="checkbox"/>	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		<input checked="" type="checkbox"/>
	b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
	84b		
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?		
	b Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
	c Dues, assessments, and similar amounts from members	85c	
	d Section 162(e) lobbying and political expenditures	85d	
	e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	
	f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	
	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	
	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	
86	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12	86a	
	b Gross receipts, included on line 12, for public use of club facilities	86b	
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders	87a	
	b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	<input checked="" type="checkbox"/>
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ ; section 4912 ▶ ; section 4955 ▶		
	b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	<input checked="" type="checkbox"/>
	c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶		0
	d Enter: Amount of tax on line 89c, above, reimbursed by the organization ▶		0
90a	List the states with which a copy of this return is filed ▶ New York		
	b Number of employees employed in the pay period that includes March 12, 2005 (See instructions.)	90b	0
91a	The books are in care of ▶ Jeff Carter Telephone no. ▶ (585) 377-8464 Located at ▶ 18 Grand Erie Way, Fairport, NY 14450 ZIP + 4 ▶ 14450-2477		
	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b	<input checked="" type="checkbox"/>
	If "Yes," enter the name of the foreign country ▶ See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and Financial Accounts.		
	c At any time during the calendar year, did the organization maintain an office outside of the United States? If "Yes," enter the name of the foreign country ▶	91c	<input checked="" type="checkbox"/>
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 —Check here and enter the amount of tax-exempt interest received or accrued during the tax year ▶	92	<input type="checkbox"/>

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a _____					
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					67,024.00
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	1,064.28	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory			03	26,369.84	
103 Other revenue: a Rebates			03	833.54	
b Bank Service Fee Recapture			03	15.00	
c Tournament - Silent Auction			03	1,509.00	
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))				29,791.66	67,024.00
105 Total (add line 104, columns (B), (D), and (E))					96,815.66

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
94	Preparation of solutions to program problems develops problems solving skills
94	Focus on creative thinking for both long term and spontaneous problem solving is critical to learning experience
94	Presentation of solutions before an audience are essential part of the learning experience
94	Preparation for long term and spontaneous problems build teamwork skills

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
 - (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No
- Note:** If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

Signature of officer: **Jeff Carter, Treasurer** Date: _____

Type or print name and title.

Paid Preparer's Use Only

Preparer's signature: _____ Date: _____ Check if self-employed Preparer's SSN or PTIN (See Gen. Inst. W): _____

Firm's name (or yours if self-employed), address, and ZIP + 4: _____ EIN: _____ Phone no.: () _____



New York State OM Association, Inc.

New York State OM Association, Inc. Federal ID #: 16-1321466

Supplemental page for form 990 for year 2005 - July 1, 2005 thru June 30, 2006

Part I - Revenue: Line 10c:

Revenue derived from sale of souvenirs = \$26,369.84

(Pins, mugs, pencils, pens, lanyards, T-shirts, Polo shirts, license plate frames, magnets, hats, mouse pads, tote bags, beanie babies, ...)

Part II - Statement of Functional Expenses

Line 22: Grants & Allocations:

Scholarship awards to 2 students @ \$500 each = \$1,000.00

Line 43: Other Expenses not covered above

43(a): Insurance: event general liability, Directors & Officers Insurance (\$1,612.50)

43(b): Program Giveaways (\$2,767.26), Lost & Damaged Inventory costs (\$76.00)

43(c) : Fees paid: Bank service fees, tax and program filing fees, BoardSource membership (\$339.02)

Part V-A – List of Officers, Directors, Trustees and Key Employees

Board of Directors, in excess of those already listed in Part V, and that do not receive any compensation.

Amy Braun, 25 Tuscarora Ave., Geneseo, NY 14454

William Everett, 4 Sawyer Lane, Spencerport, NY 14559, Director, Corp Secretary

Leon Frost, 611 West German St., Herkimer, NY 13350, Director

Wayne Otte, 1016 Peter Rd, Schenectady, NY 12303, Director

Sharon Porter, P O Box 198, Aurora, NY 13026, Director

Rick Pray, 96 Lock St, Port Crane, NY 13833, Director

Lee Willbanks, 25723 NYS Rt 180, Dexter, NY 13634, Director

Part V-A -- Line 75b -- Key relationships of Officers & Board members

State Director (Jackie Otte) and one of the Directors (Wayne Otte) are married.

Registrar (LouAnn Pray) and one of the Directors (Rick Pray) are married.



New York State OM Association, Inc.

New York State OM Association, Inc. Federal ID #: 16-1321466

Supplemental page for form 990 for year 2005 - July 1, 2005 thru June 30, 2006

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Part V-A -- Line 75c -- Compensation from Related organizations

- ? Treasurer and a Director of this organization (Jeff Carter) is also Treasurer and a Director of a related organization. For this organization the Treasurer received an honorarium of \$1,500 and from the related organization the treasurer received a stipend of \$125. There is no compensation related to the Directorships of either organization. No benefits or expense account compensation for either organization.
- ? This organization operates the “Odyssey of the Mind” program in the state of New York. The related organization operates the “Odyssey of the Mind” program in one of the 16 regions in the state (the Rochester region). The state organization provides governance of the program, setting key dates for state level events, setting operational guidelines, etc., that influences what each of the regional organizations does. The state organization does not set or govern budgets or directly manage any of the regional organizations.
- ? The related organization is;
EIN: 20-2119408, Greater Rochester Regional Odyssey of the Mind Association, Inc.

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n),
or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

OMB No. 1545-0047

2005

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization

New York State OM Association, Inc.

Employer identification number

16 1321466

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
None				

Total number of other employees paid over \$50,000 . ▶

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
None		

Total number of others receiving over \$50,000 for professional services ▶

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
None		

Total number of other contractors receiving over \$50,000 for other services ▶

Part III Statements About Activities (See page 2 of the instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line I of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		✓
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a	Sale, exchange, or leasing of property?		✓
b	Lending of money or other extension of credit?		✓
c	Furnishing of goods, services, or facilities?		✓
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	✓	
e	Transfer of any part of its income or assets?		✓
3a	Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)	✓	
b	Do you have a section 403(b) annuity plan for your employees?		✓
c	During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?		✓
4a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?		✓
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?		✓

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5** A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6** A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7** A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8** A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9** A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶ _____
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b** A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12** An organization that normally receives: **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: **(1)** lines 5 through 12 above; or **(2)** sections 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that describes the type of supporting organization: ▶ **Type 1** **Type 2** **Type 3**

Provide the following information about the supported organizations. (See page 6 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) *Use cash method of accounting.*

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	2,800.00	3,970.00	5,080.00	3,980.00	15,830.00
16 Membership fees received	69,874.00	49,245.00	42,530.00	39,665.00	210,314.00
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	57,647.51	87,496.04	79,383.30	64,020.59	288,547.44
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	710.34	273.95	316.30	588.29	1,888.88
19 Net income from unrelated business activities not included in line 18.					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	131,031.85	140,984.99	127,309.60	108,253.88	507,580.32
24 Line 23 minus line 17	73,384.34	53,488.95	47,926.30	44,233.29	219,032.88
25 Enter 1% of line 23	1,310.32	1,409.85	1,273.10	1,082.54	

26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 ▶	26a	
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts ▶	26b	
c Total support for section 509(a)(1) test: Enter line 24, column (e) ▶	26c	
d Add: Amounts from column (e) for lines: 18 _____ 19 _____ 22 _____ 26b _____ ▶	26d	
e Public support (line 26c minus line 26d total) ▶	26e	
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) ▶	26f	%

27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." **Do not file this list with your return.** Enter the sum of such amounts for each year:

(2004) 1,800.00 (2003) 2,250.00 (2002) 2,000.00 (2001) 1,650.00

b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year:

(2004) 0 (2003) 0 (2002) 0 (2001) 0

c Add: Amounts from column (e) for lines: 15 <u>15,830.00</u> 16 <u>210,314.00</u> 17 <u>288,547.44</u> 20 <u>0</u> 21 <u>0</u> ▶	27c	505,691.44
d Add: Line 27a total. <u>7,700.00</u> and line 27b total ▶	27d	7,700.00
e Public support (line 27c total minus line 27d total) ▶	27e	497,991.44
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e) ▶	27f	507,580.32
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶	27g	98.1 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶	27h	00.4 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions?		
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities?		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		
34a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)
 (To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group. Check **b** if you checked "a" and "limited control" provisions apply.

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term "expenditures" means amounts paid or incurred.)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38	Total lobbying expenditures (add lines 36 and 37)	38	
39	Other exempt purpose expenditures	39	
40	Total exempt purpose expenditures (add lines 38 and 39)	40	
41	Lobbying nontaxable amount. Enter the amount from the following table—		
	If the amount on line 40 is— The lobbying nontaxable amount is—		
	Not over \$500,000 20% of the amount on line 40	} 41	
	Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000. \$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000 \$1,000,000		
42	Grassroots nontaxable amount (enter 25% of line 41)	42	
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
 See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities
 (For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers		✓	
b Paid staff or management (Include compensation in expenses reported on lines c through h.)		✓	
c Media advertisements		✓	
d Mailings to members, legislators, or the public		✓	
e Publications, or published or broadcast statements		✓	
f Grants to other organizations for lobbying purposes		✓	
g Direct contact with legislators, their staffs, government officials, or a legislative body		✓	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means		✓	
i Total lobbying expenditures (Add lines c through h.)			0

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.



New York State OM Association, Inc.

New York State OM Association, Inc. Federal ID #: 16-1321466

Supplemental page for form 990 Schedule A for year 2005
July 1, 2005 thru June 30, 2006

Part III, 2d: See Part IV of Form 990 for value of Honorariums paid. Expenses incurred by individual Directors or Officers are reimbursed as provided by operating policies accompanied by detailed receipts and an expense report. Only direct expenses incurred are reimbursed

Part III, 3: Awarded Scholarships to 2 individuals

Selection is based on past involvement with the *Odyssey of the Mind* program, involvement with other extracurricular activities, recommendations from teachers and coaches and quality of responses to questions related to the *Odyssey of the Mind* program. Selection was conducted by a committee based on the above criteria using a weighted average calculation.

NYSOMA
Balance Sheet
As of June 30, 2006

	<u>Jun 30, 06</u>
ASSETS	
Current Assets	
Checking/Savings	
Operating Account	81.58
Savings Account - CD 1 year+	32,463.19
Savings Account - General	19,222.76
Total Checking/Savings	<u>51,767.53</u>
Other Current Assets	
Inventory	14,320.54
Total Other Current Assets	<u>14,320.54</u>
Total Current Assets	66,088.07
Fixed Assets	
Fixed Assets	
Accumulated Depreciation	-3,489.50
Fixed Assets - Other	3,489.50
Total Fixed Assets	<u>0.00</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>66,088.07</u></u>
LIABILITIES & EQUITY	
Equity	
*Retained Earnings	23,867.60
Equity	32,896.27
Net Income	9,324.20
Total Equity	<u>66,088.07</u>
TOTAL LIABILITIES & EQUITY	<u><u>66,088.07</u></u>

NYSOMA
Profit & Loss Budget vs. Actual
July 2005 through June 2006

	Jul '05 - Jun 06	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Activities				
Creativity Fest	0.00	75.00	-75.00	0.0%
Total Activities	0.00	75.00	-75.00	0.0%
Donations & Sponsorship				
Sponsorship	2,330.00	2,500.00	-170.00	93.2%
Total Donations & Sponsorship	2,330.00	2,500.00	-170.00	93.2%
Interest Income	1,064.28	500.00	564.28	212.9%
Membership Income				
Late Fee, Membership	850.00			
Membership Fees	32,195.00	33,250.00	-1,055.00	96.8%
Refunds	-140.00			
Total Membership Income	32,905.00	33,250.00	-345.00	99.0%
Misc	15.00			
Rebate Income				
CCI Rebate	20,554.00	22,000.00	-1,446.00	93.4%
Hotel Rebate	702.00	1,000.00	-298.00	70.2%
Tournament Pictures	131.54	125.00	6.54	105.2%
Total Rebate Income	21,387.54	23,125.00	-1,737.46	92.5%
Regional Pin Service Income	112.00	100.00	12.00	112.0%
Sales				
Regional Sales	5,704.75	5,000.00	704.75	114.1%
State Merchandise Sales				
CCI Consignment & Sales	6,868.00	4,500.00	2,368.00	152.6%
PC/HJ Training Event Sales	1,271.00	1,200.00	71.00	105.9%
Sales	8,144.50	12,500.00	-4,355.50	65.2%
WF Merchandise Sales	633.00	600.00	33.00	105.5%
Total State Merchandise Sales	16,916.50	18,800.00	-1,883.50	90.0%
Worlds Pin Sales	26,579.75	28,000.00	-1,420.25	94.9%
Worlds T-Shirt sales	3,363.00	3,000.00	363.00	112.1%
Total Sales	52,564.00	54,800.00	-2,236.00	95.9%
Scholarship				
Donations for Scholarship	0.00	500.00	-500.00	0.0%
Silent Auction	943.00	1,200.00	-257.00	78.6%
Total Scholarship	943.00	1,700.00	-757.00	55.5%
SF Registration Income				
Refunds	-50.00			
SF Registration Income - Other	11,000.00	11,500.00	-500.00	95.7%
Total SF Registration Income	10,950.00	11,500.00	-550.00	95.2%
Silent Auction	566.00	500.00	66.00	113.2%
Summer Programs	2,615.00	3,750.00	-1,135.00	69.7%
Total Income	125,451.82	131,800.00	-6,348.18	95.2%
Expense				
Bank Fees	140.02	50.00	90.02	280.0%
Board/Officer Expense				
Airfare	0.00	600.00	-600.00	0.0%
Banquet & Facilities	148.00			
Food	1,003.78	1,750.00	-746.22	57.4%
Honorariums	18,000.00	19,500.00	-1,500.00	92.3%
Lodging	1,385.35	3,000.00	-1,614.65	46.2%
Mileage	2,354.08	3,360.00	-1,005.92	70.1%
Photocopying	50.00	125.00	-75.00	40.0%
Postage	97.18	150.00	-52.82	64.8%
Shirts	77.48	100.00	-22.52	77.5%
Supplies	287.88	450.00	-162.12	64.0%
Telephone	4.55	180.00	-175.45	2.5%
Total Board/Officer Expense	23,408.30	29,215.00	-5,806.70	80.1%
Charitable Contributions				
Creative Opportunities Unlimite	0.00	500.00	-500.00	0.0%
Total Charitable Contributions	0.00	500.00	-500.00	0.0%
Coach's Training				
Food	98.29	200.00	-101.71	49.1%
Lodging	352.94	300.00	52.94	117.6%
Mileage	270.02	280.00	-9.98	96.4%
Photocopy	0.00	50.00	-50.00	0.0%
Supplies	20.04	50.00	-29.96	40.1%
Total Coach's Training	741.29	880.00	-138.71	84.2%
Inventory Adjustment				
Giveaways	0.00	300.00	-300.00	0.0%
Inventory Lost & Broken	76.00			
Purchases moved to Inventory	-3,588.54			
Total Inventory Adjustment	-3,512.54	300.00	-3,812.54	-1,170.8%

NYSOMA
Profit & Loss Budget vs. Actual
July 2005 through June 2006

	Jul '05 - Jun 06	Budget	\$ Over Budget	% of Budget
Legal				
Accounting	0.00	100.00	-100.00	0.0%
Filing Fees	50.00	50.00	0.00	100.0%
Insurance	1,458.00	2,500.00	-1,042.00	58.3%
Memberships	149.00	150.00	-1.00	99.3%
Total Legal	1,657.00	2,800.00	-1,143.00	59.2%
Membership Expense				
Postage	58.53	75.00	-16.47	78.0%
Supplies	32.95	75.00	-42.05	43.9%
Total Membership Expense	91.48	150.00	-58.52	61.0%
Officials Expense				
Banquet Facilities	0.00	500.00	-500.00	0.0%
Food	1,374.25	1,400.00	-25.75	98.2%
Lodging	2,165.00	2,500.00	-335.00	86.6%
Mileage	455.00	240.00	215.00	189.6%
Photocopying	171.71	500.00	-328.29	34.3%
Postage	337.04	300.00	37.04	112.3%
Supplies	191.03	150.00	41.03	127.4%
Total Officials Expense	4,694.03	5,590.00	-895.97	84.0%
Program Growth				
Air Fare	351.30			
Facilities	0.00	100.00	-100.00	0.0%
Food	399.54	500.00	-100.46	79.9%
Giveaways	0.00	50.00	-50.00	0.0%
Lodging	630.74	600.00	30.74	105.1%
Mileage	395.58	600.00	-204.42	65.9%
Photocopying	0.00	50.00	-50.00	0.0%
Postage	10.47	50.00	-39.53	20.9%
Supplies	2.14	50.00	-47.86	4.3%
Total Program Growth	1,789.77	2,000.00	-210.23	89.5%
Regional Director's Expense				
Food	262.30	400.00	-137.70	65.6%
Mileage	142.20	240.00	-97.80	59.3%
Postage	0.00	25.00	-25.00	0.0%
Shirts	202.75	300.00	-97.25	67.6%
Total Regional Director's Expense	607.25	965.00	-357.75	62.9%
Sales Expense				
pins	6,468.47	5,000.00	1,468.47	129.4%
Postage	11.10	25.00	-13.90	44.4%
Promotions	297.38	400.00	-102.62	74.3%
Purchases for resale	3,607.94	4,000.00	-392.06	90.2%
Shirts	364.16	1,200.00	-835.84	30.3%
Stipends	300.00	300.00	0.00	100.0%
Supplies	0.00	25.00	-25.00	0.0%
Total Sales Expense	11,049.05	10,950.00	99.05	100.9%
Scholarship Awards				
Postage	14.76	50.00	-35.24	29.5%
Supplies	13.46	50.00	-36.54	26.9%
Scholarship Awards - Other	1,000.00	1,500.00	-500.00	66.7%
Total Scholarship Awards	1,028.22	1,600.00	-571.78	64.3%
Sponsorship				
Document Production	0.00	400.00	-400.00	0.0%
Giveaways	0.00	50.00	-50.00	0.0%
Postage	0.00	50.00	-50.00	0.0%
Supplies	0.00	50.00	-50.00	0.0%
Total Sponsorship	0.00	550.00	-550.00	0.0%
Summer Program				
Books & Giveaways	0.00	150.00	-150.00	0.0%
Facilities	190.00	100.00	90.00	190.0%
Food	435.53	700.00	-264.47	62.2%
Lodging	650.69	800.00	-149.31	81.3%
Mileage	365.95	480.00	-114.05	76.2%
Photocopying	0.00	50.00	-50.00	0.0%
Postage	111.00	125.00	-14.00	88.8%
Shirts	1,330.87	1,100.00	230.87	121.0%
Supplies	132.12	100.00	32.12	132.1%
Total Summer Program	3,216.16	3,605.00	-388.84	89.2%

NYSOMA
Profit & Loss Budget vs. Actual
July 2005 through June 2006

	Jul '05 - Jun 06	Budget	\$ Over Budget	% of Budget
Tournament Expense				
Awards	1,985.65	2,300.00	-314.35	86.3%
Event Center	0.00	3,500.00	-3,500.00	0.0%
Food	10,665.54	9,500.00	1,165.54	112.3%
Insurance	154.50			
Lodging	12,197.34	13,000.00	-802.66	93.8%
Mileage	28.20	160.00	-131.80	17.6%
Photocopying	130.21	100.00	30.21	130.2%
Postage	90.85	25.00	65.85	363.4%
Printing	263.92	2,400.00	-2,136.08	11.0%
Promotions	128.00	300.00	-172.00	42.7%
Shirts	1,154.56	1,500.00	-345.44	77.0%
Site Use Expense	18,840.66	17,000.00	1,840.66	110.8%
Supplies	548.18	750.00	-201.82	73.1%
Transportation	550.00	1,000.00	-450.00	55.0%
Total Tournament Expense	46,737.61	51,535.00	-4,797.39	90.7%
Website Expense	0.00	400.00	-400.00	0.0%
World Finals Expense				
Airfare	429.70	500.00	-70.30	85.9%
Food	906.05	800.00	106.05	113.3%
Giveaways	2,469.88	2,800.00	-330.12	88.2%
Mileage	296.70	560.00	-263.30	53.0%
Pins	16,755.12	15,000.00	1,755.12	111.7%
Postage/Shipping	320.91	500.00	-179.09	64.2%
Shirts				
Purchases	2,699.01	2,800.00	-100.99	96.4%
Total Shirts	2,699.01	2,800.00	-100.99	96.4%
Supplies	602.61	900.00	-297.39	67.0%
Total World Finals Expense	24,479.98	23,860.00	619.98	102.6%
Total Expense	116,127.62	134,950.00	-18,822.38	86.1%
Net Ordinary Income	9,324.20	-3,150.00	12,474.20	-296.0%
Net Income	9,324.20	-3,150.00	12,474.20	-296.0%